Please type or select the requested information. Print completed forms, add appropriate paper attachments, and route through MSU's curricular process for recommendations and decisions.

<table>
<thead>
<tr>
<th>College:</th>
<th>Business</th>
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<tbody>
<tr>
<td>Department:</td>
<td>Finance</td>
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24-Char. Abbrev: (if applicable)

Proposal #: 128
Effective Date of Change: Academic Year 05
(CIP # 52.080100)

Include a course or program description for the Bulletin (30-40 words maximum for courses, 100 for programs):
The objective of the department is to prepare students for entry-level positions in finance, insurance or real estate. Four areas of emphasis are available within this major.

The undergraduate finance program deals with the theory, organization, and operations of the financial system from both the social and managerial perspectives. Students are expected to develop expertise in making organizational and personal judgements and decisions involving financial data. Additionally, students present their analyses in both written and oral form.

Students must select and complete one or more of the following emphases: Corporate Finance, Institutional Finance, Financial Planning and Insurance, Investment Analysis.

Rationale or Justification for change:
This change will allow students more flexibility in putting together a combination of courses which will better help them develop a specialization within the general area of finance.

***For General Education or Cultural Diversity Courses Only***

<table>
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<tr>
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<th>Cultural Diversity Course:</th>
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</table>

1 For Writing Intensive Courses, attach a description of the kind and quantity of writing.
2 For Upper Division Courses, include a description of the respects in which it is broad and general rather than narrow and specific, and so suitable as GE.

Attach paper copies of the following:
- Syllabus or course outline.
- Course’s student learning outcomes associated with each GE competency or CD designation.
- List of strategies to be used to assess students’ achievement of each GE competency or CD designation.

***For New Courses***

<table>
<thead>
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<td>Grading Format:</td>
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<td>Pre- or Co-requisites:</td>
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<tr>
<td>Other courses are being changed or eliminated. (Explain.)</td>
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</table>

Course content or title is similar to courses in other departments. (Attach copy of letter of agreement with other program(s) contacted. Indicate the nature of the discussions and/or resolution of differences or potential conflicts.)

Attach paper copies of the following:
- Syllabus or course outline.
- Course's student learning outcomes.
- A list of resources required to offer and support this course.
- A description of how teaching this course will affect department staffing.
- If 400/500 level course, an explanation of added expectations of graduate students.

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NOV - 9 2004

MINNESOTA STATE UNIVERSITY, MANKATO

Academic Affairs

Revised September 2002
***For Program Proposals***

Attach paper copies of the following:

a. Student learning outcomes for the program.
b. Minutes from department and college curriculum meetings in which action was taken on this proposal.
c. Program Assessment Plan. Forms are available on the Academic Affairs Web site:
   [http://www.mnsu.edu/acadaf/words/PRA_SampSLOAssessPlan.doc](http://www.mnsu.edu/acadaf/words/PRA_SampSLOAssessPlan.doc)
d. List of program requirements for **New** programs, or a list of **Current** and **Proposed** program requirements for **Redesigned** programs.
e. A list of resources required to offer and support this program.
f. A description of how offering this program will affect department staffing.
g. A list of additional library holdings required for this program.

Please include rationale for any proposed changes in number of program credits:

No change in program credits.

***For Programs Requiring MnSCU Approval***

If any of the following changes are proposed, please fill out and attach MnSCU Program Approval Forms, which are available on the Academic Affairs Web site:
   [http://www.mnsu.edu/acadaf/htmll/currformsprocesses.htm](http://www.mnsu.edu/acadaf/htmll/currformsprocesses.htm)

1. **Creation** of an entirely new program.
2. **Redesign** of existing programs, which takes any of the following forms:
   - Addition or deletion of a program option. Options are part of program design in which 30-50% of the courses are required as part of a common core for all students, and which offers curriculum alternatives greater than 30% of the total number of credits in the major. Options are appropriate to baccalaureate or masters programs.
   - Addition or deletion of a program emphasis. Emphases are part of program design in which more than 50% of the courses are required as part of a common core for all students, and which offers curriculum alternatives with a minimum of nine credits. Emphases are appropriate to associate and baccalaureate programs.
   - Change in program name.
   - Change in program CIP #.
   - Change in TOTAL program credits.
   - Change in degree award. For example, changing a B.A. to B.S.
   - Creation of a new degree award in a related academic area. Examples include creation of a certificate program from an existing degree program, or a new degree program from an existing degree program (e.g., Art History BA from Art BA.)
3. **Relocation** of an existing program. This is a proposal to move an existing program from one site to be exclusively offered at another site, and requires closing the program offered at the original site. For example, a program offered both on-campus and through extended campus is to be offered only at the extended campus site.
4. **Replication** of an existing program. This is a proposal to offer an existing program at a new site, which may be an existing MnSCU-approved site, or another campus of the same institution. Replicated programs are offered at both the original site and the new location.
5. **Suspension** or **reinstatement** of a program. This proposal suspends admission of students into an existing program, and is good for three years. Reinstatement proposals request the reopening of student admissions into a given program.
6. **Closure** of a program. This proposal requests closure of an existing program and its from an institution's official inventory of academic programs. Unless a department seeks to re-open a suspended program, it should be closed within three years of suspension.
<table>
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<tr>
<th><strong>Department</strong></th>
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<th><strong>Senior Vice President and Vice President for Academic Affairs</strong></th>
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<tr>
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</table>

**Signature Page**

- **Department Chair**: [Signature] 11/8/04
- **Committee Chair**: [Signature] 11/8/04
- **Dean**: [Signature] 11/4/09
- **General Education Subcommittee Chair**: [Signature] 11/4/09
- **UCAP Faculty Chair**: [Signature] 11/4/09
- **Faculty Association Graduate Chair**: [Signature] 11/4/09
- **Graduate Dean**: [Signature] 11/4/09
- **Assistant Vice President**: [Signature] 11/4/09
- **Sr. Vice President / Vice Pres. Academic Affairs**: [Signature] 11/4/09

*Revised September 2002*
November 4, 2004

From: Steve Wilcox, Chair, Department of Finance  
To: College of Business Curriculum Committee  
Re: Finance Department; Curriculum Changes in

Attached is the Program Redesign Application, a copy of all related Department minutes, and copies of the Finance program before and after the curriculum changes.

These documents reflect the following changes: a) two courses, Real Estate (FINA 477) and Real Estate Investment (FINA 478), are no longer requirements of all Finance majors but are now electives for three of the four tracks in the Finance major. Real Estate Investment is now an elective, as opposed to a requirement, for the Financial Planning Minor; b) Requirements for the major remain at nine courses, but now students have four core course requirements (of which all Finance majors must take) and five additional course requirements for a particular track a student majoring in Finance must select (before, there were five core requirements and four additional course requirements in a track); and c) the Options and Futures (FINA 480) course is a new elective option for the Corporate Finance track.

Sincerely, 

Stephen E. Wilcox, Ph. D., CFA  
Department Chair, Professor of Finance  
Department of Finance
Explanatory Note
For Proposed Changes in the
FINANCE PROGRAM

November 8, 2004

Last year the Finance department approved a series of changes which are reflected in the 2004-2005 Bulletin. The changes we are currently requesting are changes from the program as shown in the 2004-2005 Bulletin.

Enclosed are the department minutes from Feb. 6, 2004 where we decided to make these changes [1], the program as currently shown in the 2004-2005 Bulletin [2], the proposed changes to the program [3], and what the program will look like after all changes [4].
FINANCE DEPARTMENT CURRICULUM COMMITTEE MINUTES  
February 6, 2004

Prepared by Harry Thiewes  
(Tentative Minutes e-mailed on Feb 6. Please respond with corrections.)

Finance Dept. Curriculum Committee Minutes for the Friday 12:00 in Morris 215.

Members present: Drs. Chan Lee, Joseph Reising, Roger Severns, Harry Thiewes, Steve Wilcox, Michael Young

Dr. Severns call the meeting to order at 1:00.

1. The following motion was made by Dr. Young and seconded by Dr. Thiewes.  
   “FINA 477, Real Estate and FINA 478, Real Estate Investment be removed as  
   requirements from Finance Core Required Course list.”  
   After discussion, the motion passed unanimously.

2. The following motion was made by Dr. Thiewes and seconded by Dr. Severns.  
   “FINA 478 be removed from the list of Required Courses for the Minor in  
   Financial Planning”, and added as an elective for the minor. Further, since the list  
   of minor course requirements was reduced from four to three, the number of  
   elective courses in the minor will be increased from two to three, resulting in the  
   same number of required courses.”  
   After discussion, the motion passed unanimously.

3. The following motion was made by Dr. Young and second by Dr. Thiewes  
   “Since the number of FINA Core Required Courses was reduced from five to four,  
   the number of additional courses required for each track will be increased from  
   four to five.”  
   After discussion, the motion passed unanimously.

4. The following motion was made by Dr. Severns and seconded by Dr. Wilcox.  
   “FINA 480 be added to the Finance Department’s Corporate track as an elective.”  
   After discussion, the motion passed unanimously.

5. The following motion was made by Dr. Thiewes and seconded by Dr. Severns.  
   “With the exception of the Finance Department’s Corporate track, both FINA 477,  
   Real Estate and FINA 478, Real Estate Investment, be included in the remaining  
   three tracks (ie, Institutional, Financial Planning and Insurance, and the Investment  
   Analysis track), and the Financial Planning Minor, as electives.  
   After discussion, the motion passed unanimously.

The meeting adjourned at 2:05.
COLLEGE OF BUSINESS
FINANCE DEPARTMENT

FINANCE PROGRAM (AFTER CHANGES OF '03-'04)

This now becomes the *Before Change status* for the proposal to change the content of the '04-05 Bulletin

**Business Foundation Requirements:**
*(Required for all College of Business majors)*

**Lower Division**

-- MGMT 200-3 Introduction to MIS (COMS 101 or equivalent)
-- BLAW 200-3 Legal Environment of Business
-- ACCT 200-3 Financial Accounting
-- ACCT 210-3 Managerial Accounting (ACCT 200)
-- ECON 201-3 Principles of Macroeconomics
-- ECON 202-3 Principles of Microeconomics
-- ECON 207-4 Business Statistics (MATH 112 or Equivalent)
-- FINA 201-0 Second Year Experience
-- MATH 112-4 College Algebra

( ) Prerequisites that must be met before registering for a class

**Upper Division**

-- MKTG 310-3 Principles of Marketing
-- MGMT 330-3 Principles of Management
-- BED 345-3 Business Communications
-- FINA 362-3 Business Finance (ACCT 210)
-- IBUS 380-3 Principles of International Business
-- MGMT 346-3 Production and Operations Management (ECON 207)
-- FINA 395-1 Personal Adjustment to Business
-- MGMT 481-3 Business Policy and Strategy (MGMT 330, FINA 362, MKTG 310)

( ) Prerequisites that must be met before registering for a class

**Major in Finance**

A major in Finance consists of required general education courses for all majors, the College of Business foundation requirements, the Finance core requirements and at least
one of the following areas of emphasis: Corporate Finance, Institutional Finance, Financial Planning and Insurance, or Investment Analysis.

Finance Core Required Courses:

-- FINA 460-3 Investments (FINA 362)
-- FINA 462-3 Strategic Financial Management (FINA 362)
-- FINA 464-3 Financial Institutions and Markets (FINA 362)
-- FINA 467-3 Insurance and Risk Management

and choose one of the following:

-- FINA 477-3 Real Estate (FINA 100 or FINA 362)
-- FINA 478-3 Real Estate Investments (FINA 362)

Choose at least one of the following areas of emphasis: Corporate Finance, Institutional Finance, Financial Planning and Insurance, or Investment Analysis.

Corporate Finance:

Required courses:

-- FINA 461-3 Short-Term Financial Management (FINA 362)
-- ACCT 300-3 Intermediate Financial Accounting I (ACCT 210)
-- ACCT 310-3 Management Accounting I (ACCT 210)

Choose at least one of the following:

-- FINA 463-3 Security Analysis (FINA 362, FINA 460)
-- FINA 497-3 Internship (P/N)
-- ACCT 301-3 Intermediate Financial Accounting II (ACCT 300)
-- ACCT 311-3 Management Accounting II (ACCT 310)
-- ACCT 410-3 Business Income Tax (ACCT 200)
-- ACCT 411-3 Individual Income Tax

Institutional Finance:

Required Courses:

-- FINA 461-3 Short-Term Financial Management (FINA 362)
-- FINA 463-3 Security Analysis (FINA 362, FINA 460)
-- FINA 482-3 Commercial Bank Management (FINA 362)

Choose at least one of the following:

-- FINA 470-3 Life and Health Insurance
-- FINA 477-3 or 478-3 Real Estate (FINA 100 or FINA 362) or Real Estate Investments (FINA 362) (whichever was not taken in the core)
-- FINA 480-3 Options and Futures (FINA 362)
-- FINA 497-3 Internship (P/N)
Financial Planning and Insurance:

-- FINA 459-3 Personal Financial Planning (FINA 100 or FINA 362)
-- FINA 466-3 Employee Benefit Planning (FINA 100 or FINA 362)
-- FINA 470-3 Life and Health Insurance

Choose at least one of the following:

-- FINA 458-3 Estate Planning (FINA 100 or FINA 362)
-- FINA 463-3 Security Analysis (FINA 362, FINA 460)
-- FINA 480-3 Options and Futures (FINA 362)
-- FINA 497-3 Internship
-- ACCT 411-3 Individual Income Tax
-- MRKT 412-3 Professional Selling (MRKT 310)

Investment Analysis:

-- FINA 463-3 Security Analysis (FINA 362, FINA 460)
-- FINA 480-3 Options and Futures (FINA 362)
-- ACCT 300-3 Intermediate Financial Accounting I (ACCT 210)

Choose at least one of the following:

-- FINA 459-3 Personal Financial Planning (FINA 100 or FINA 362)
-- FINA 466-3 Employee Benefit Planning (FINA 100 or FINA 362)
-- FINA 470-3 Life and Health Insurance
-- FINA 476-3 Real Estate Appraisal (FINA 362)
-- FINA 477-3 or 478-3 Real Estate (FINA 100 or FINA 362) or Real Estate Investments (FINA 362) (whichever was not taken in the core)
-- FINA 497-3 Internship (P/N)
-- ACCT 301-3 Intermediate Financial Accounting II (ACCT 300)
-- ACCT 411-3 Individual Income Tax

( ) Prerequisites that must be met before registering for a class
Minor in Financial Planning:

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<td>100-3</td>
<td>Personal Financial Management or</td>
</tr>
<tr>
<td>FINA</td>
<td>362-3</td>
<td>Business Finance (ACCT 210)</td>
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<tr>
<td>FINA</td>
<td>459-3</td>
<td>Personal Financial Planning (FINA 100 or FINA 362)</td>
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<tr>
<td>FINA</td>
<td>467-3</td>
<td>Insurance and Risk Management</td>
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<td>FINA</td>
<td>477-3</td>
<td>Real Estate (FINA 100 or FINA 362)</td>
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<td>FINA</td>
<td>458-3</td>
<td>Estate Planning (FINA 100 or FINA 362)</td>
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<tr>
<td>FINA</td>
<td>460-3</td>
<td>Investments (FINA 362)</td>
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<tr>
<td>FINA</td>
<td>463-3</td>
<td>Security Analysis (FINA 362, FINA 460)</td>
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<td>FINA</td>
<td>464-3</td>
<td>Financial Markets and Institutions (FINA 362)</td>
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<td>466-3</td>
<td>Employee Benefit Planning (FINA 100 or FINA 362)</td>
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<td>ACCT</td>
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<td>MRKT</td>
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<td>Professional Selling (MRKT 310)</td>
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Choose a least two of the following:
## COLLEGE OF BUSINESS
### FINANCE DEPARTMENT

**FINANCE PROGRAM (AFTER PROPOSED CHANGES IN '04-'05 BULLETIN)**

### Business Foundation Requirements:
*(Required for all College of Business majors)*

#### Lower Division

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<tr>
<th>Course</th>
<th>Code</th>
<th>Prerequisite</th>
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<td>MGMT</td>
<td>200-3</td>
<td>Introduction to MIS (COMS 101 or equivalent)</td>
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<td>BLAW</td>
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<td>Legal Environment of Business</td>
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<td>ACCT</td>
<td>200-3</td>
<td>Financial Accounting</td>
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<td>ACCT</td>
<td>210-3</td>
<td>Managerial Accounting (ACCT 200)</td>
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<td>201-3</td>
<td>Principles of Macroeconomics</td>
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<td>Business Statistics (MATH 112 or Equivalent)</td>
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<td>FINA</td>
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<td>Second Year Experience</td>
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( ) Prerequisites that must be met before registering for a class

#### Upper Division

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<td>MGMT</td>
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<td>BED</td>
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<td>FINA</td>
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<td>IBUS</td>
<td>380-3</td>
<td>Principles of International Business</td>
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<td>MGMT</td>
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<td>MGMT</td>
<td>481-3</td>
<td>Business Policy and Strategy (MGMT 330, FINA 362, MKTG 310)</td>
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( ) Prerequisites that must be met before registering for a class

### Major in Finance

A major in Finance, Insurance and Real Estate consists of required general education courses for all majors, the College of Business foundation requirements, the Finance core requirements and at least one of the following areas of emphasis: Corporate Finance, Institutional Finance, Financial Planning and Insurance, or Investment Analysis.
Finance Core Required Courses:

- FINA 460-3 Investments (FINA 362)
- FINA 462-3 Strategic Financial Management (FINA 362)
- FINA 464-3 Financial Institutions and Markets (FINA 362)
- FINA 467-3 Insurance and Risk Management

**Change #1:** FINA 477 and FINA 478 eliminated as core requirement.

Choose at least one of the following areas of emphasis: Corporate Finance, Institutional Finance, Financial Planning and Insurance, or Investment Analysis.

**Change #3:** In each of the four tracks, change total number of track electives from one to two, resulting in total track required and elective courses increasing from four to five courses.

**Corporate Finance:**

Required courses:

- FINA 461-3 Short-Term Financial Management (FINA 362)
- ACCT 300-3 Intermediate Financial Accounting I (ACCT 210)
- ACCT 310-3 Management Accounting I (ACCT 210)

Choose at least two of the following:

- FINA 463-3 Security Analysis (FINA 362, FINA 460)

**Change #4:** Addition of Options and Futures as an elective in the Corporate Finance track.

- FINA 480-3 Options and Futures (FINA 362)
- FINA 497-3 Internship (P/N)
- ACCT 301-3 Intermediate Financial Accounting II (ACCT 300)
- ACCT 311-3 Management Accounting II (ACCT 310)
- ACCT 410-3 Business Income Tax (ACCT 200)
- ACCT 411-3 Individual Income Tax
Institutional Finance:

Required Courses:
-- FINA 461-3 Short-Term Financial Management (FINA 362)
-- FINA 463-3 Security Analysis (FINA 362, FINA 460)
-- FINA 482-3 Commercial Bank Management (FINA 362)

Choose at least two of the following:
-- FINA 468-3 Commercial Property/Liability Insurance (FINA 467)
-- FINA 470-3 Life and Health Insurance

Change #5: Addition of both FINA 477 and 478 as electives in the Institutional, Financial Planning and Insurance and Investment Analysis tracks and the Financial Planning minor.

-- FINA 477-3 Real Estate (FINA 100 or FINA 362)
-- FINA 478-3 Real Estate Investments (FINA 362)
-- FINA 480-3 Options and Futures (FINA 362)
-- FINA 497-3 Internship (P/N)
-- ACCT 310-3 Management Accounting 1 (ACCT 210)

Financial Planning and Insurance:

Required Courses:
-- FINA 459-3 Personal Financial Planning (FINA 100 or FINA 362)
-- FINA 466-3 Employee Benefit Planning (FINA 100 or FINA 362)
-- FINA 470-3 Life and Health Insurance

Choose a least two of the following:
-- FINA 458-3 Estate Planning (FINA 100 or FINA 362)
-- FINA 463-3 Security Analysis (FINA 362, FINA 460)

Change #5: Addition of both FINA 477 and 478 as electives in the Institutional, Financial Planning and Insurance and Investment Analysis tracks and the Financial Planning minor.

-- FINA 477-3 Real Estate (FINA 100 or FINA 362)
-- FINA 478-3 Real Estate Investments (FINA 362)
-- FINA 480-3 Options and Futures (FINA 362)
-- FINA 497-3 Internship (P/N)
-- ACCT 411-3 Individual Income Tax
-- MRKT 412-3 Professional Selling (MRKT 310)
Investment Analysis:

Required Courses:
-- FINA 463-3 Security Analysis (FINA 362, FINA 460)
-- FINA 480-3 Options and Futures (FINA 362)
-- ACCT 300-3 Intermediate Financial Accounting I (ACCT 210)

Choose at least two of the following:
-- FINA 459-3 Personal Financial Planning (FINA 100 or FINA 362)
-- FINA 466-3 Employee Benefit Planning (FINA 100 or FINA 362)
-- FINA 470-3 Life and Health Insurance
-- FINA 476-3 Real Estate Appraisal (FINA 362)

Change #5: Addition of both FINA 477 and 478 as electives in the Institutional, Financial Planning and Insurance and Investment Analysis tracks and the Financial Planning minor.

-- FINA 477-3 Real Estate (FINA 100 or FINA 362)
-- FINA 478-3 Real Estate Investments (FINA 362)
-- FINA 497-3 Internship (P/N)
-- ACCT 301-3 Intermediate Financial Accounting II (ACCT 300)
-- ACCT 411-3 Individual Income Tax

( ) Prerequisites that must be met before registering for a class
Minor in Financial Planning:

Required Courses:
-- FINA 100-3 Personal Financial Management or
-- FINA 362-3 Business Finance (ACCT 210)
-- FINA 459-3 Personal Financial Planning (FINA 100 or FINA 362)
-- FINA 467-3 Insurance and Risk Management

Change #2: FINA 477 REMOVED AS REQUIRED MINOR COURSE. CHOICES BELOW CHANGED FROM two or three.

Choose a least three of the following:
-- FINA 458-3 Estate Planning (FINA 100 or FINA 362)
-- FINA 460-3 Investments (FINA 362)
-- FINA 463-3 Security Analysis (FINA 362, FINA 460)
-- FINA 464-3 Financial Markets and Institutions (FINA 362)
-- FINA 466-3 Employee Benefit Planning (FINA 100 or FINA 362)
-- FINA 470-3 Life and Health Insurance

Change #5: Addition of both FINA 477 and 478 as electives in the Institutional, Financial Planning and Insurance and Investment Analysis tracks and the Financial Planning minor.

-- FINA 477-3 Real Estate (FINA 100 or FINA 362)
-- FINA 478-3 Real Estate Investments (FINA 362)
-- FINA 497-3 Internship (P/N)
-- FINA 498-3 Internship (Grade)
-- ACCT 411-3 Individual Income Tax
-- MRKT 412-3 Professional Selling (MRKT 310)
Institutional Finance:

Required Courses:

-- FINA 461-3  Short-Term Financial Management (FINA 362)
-- FINA 463-3  Security Analysis (FINA 362, FINA 460)
-- FINA 482-3  Commercial Bank Management (FINA 362)

Choose at least two of the following:

-- FINA 468-3  Commercial Property/Liability Insurance (FINA 467)
-- FINA 470-3  Life and Health Insurance

Change #5: Addition of both FINA 477 and 478 as electives in the Institutional, Financial Planning and Insurance and Investment Analysis tracks and the Financial Planning minor.

-- FINA 477-3  Real Estate (FINA 100 or FINA 362)
-- FINA 478-3  Real Estate Investments (FINA 362)
-- FINA 480-3  Options and Futures (FINA 362)
-- FINA 497-3  Internship (P/N)
-- ACCT 310-3  Management Accounting I (ACCT 210)

Financial Planning and Insurance:

Required Courses:

-- FINA 459-3  Personal Financial Planning (FINA 100 or FINA 362)
-- FINA 466-3  Employee Benefit Planning (FINA 100 or FINA 362)
-- FINA 470-3  Life and Health Insurance

Choose a least two of the following:

-- FINA 458-3  Estate Planning (FINA 100 or FINA 362)
-- FINA 463-3  Security Analysis (FINA 362, FINA 460)

Change #5: Addition of both FINA 477 and 478 as electives in the Institutional, Financial Planning and Insurance and Investment Analysis tracks and the Financial Planning minor.

-- FINA 477-3  Real Estate (FINA 100 or FINA 362)
-- FINA 478-3  Real Estate Investments (FINA 362)
-- FINA 480-3  Options and Futures (FINA 362)
-- FINA 497-3  Internship (P/N)
-- ACCT 411-3  Individual Income Tax
-- MRKT 412-3  Professional Selling (MRKT 310)
Investment Analysis:

Required Courses:
-- FINA 463-3 Security Analysis (FINA 362, FINA 460)
-- FINA 480-3 Options and Futures (FINA 362)
-- ACCT 300-3 Intermediate Financial Accounting I (ACCT 210)

Choose at least two of the following:
-- FINA 459-3 Personal Financial Planning (FINA 100 or FINA 362)
-- FINA 466-3 Employee Benefit Planning (FINA 100 or FINA 362)
-- FINA 470-3 Life and Health Insurance
-- FINA 476-3 Real Estate Appraisal (FINA 362)

Change #5: Addition of both FINA 477 and 478 as electives in the Institutional, Financial Planning and Insurance and Investment Analysis tracks and the Financial Planning minor.

-- FINA 477-3 Real Estate (FINA 100 or FINA 362)
-- FINA 478-3 Real Estate Investments (FINA 362)
-- FINA 497-3 Internship (P/N)
-- ACCT 301-3 Intermediate Financial Accounting II (ACCT 300)
-- ACCT 411-3 Individual Income Tax

( ) Prerequisites that must be met before registering for a class
Minor in Financial Planning:

Required Courses:

-- FINA 100-3  Personal Financial Management or
-- FINA 362-3  Business Finance (ACCT 210)
-- FINA 459-3  Personal Financial Planning (FINA 100 or FINA 362)
-- FINA 467-3  Insurance and Risk Management

Change #2: FINA 477 REMOVED AS REQUIRED MINOR COURSE. 
CHOICES BELOW CHANGED FROM two or three.

Choose a least three of the following:

-- FINA 458-3  Estate Planning (FINA 100 or FINA 362)
-- FINA 460-3  Investments (FINA 362)
-- FINA 463-3  Security Analysis (FINA 362, FINA 460)
-- FINA 464-3  Financial Markets and Institutions (FINA 362)
-- FINA 466-3  Employee Benefit Planning (FINA 100 or FINA 362)
-- FINA 470-3  Life and Health Insurance

Change #5: Addition of both FINA 477 and 478 as electives in the 
Institutional, Financial Planning and Insurance and Investment Analysis 
tracks and the Financial Planning minor.

-- FINA 477-3  Real Estate (FINA 100 or FINA 362)
-- FINA 478-3  Real Estate Investments (FINA 362)
-- FINA 497-3  Internship (P/N)
-- FINA 498-3  Internship (Grade)
-- ACCT 411-3  Individual Income Tax
-- MRKT 412-3  Professional Selling (MRKT 310)
COLLEGE OF BUSINESS
FINANCE DEPARTMENT
FINANCE PROGRAM
(AFTER ALL PROPOSED CHANGES)

Business Foundation Requirements:
(Required for all College of Business majors)

Lower Division

-- MGMT 200-3  Introduction to MIS (COMS 101 or equivalent)
-- ACCT 200-3  Financial Accounting
-- ACCT 210-3  Managerial Accounting (ACCT 200)
-- ECON 201-3  Principles of Macroeconomics
-- ECON 202-3  Principles of Microeconomics
-- ECON 207-4  Business Statistics (MATH 112 or Equivalent)
-- FINA 201-0  Second Year Experience
-- MATH 112-4  College Algebra

( ) Prerequisites that must be met before registering for a class

Upper Division

-- MKTG 310-3  Principles of Marketing
-- MGMT 330-3  Principles of Management
-- BED 345-3  Business Communications
-- FINA 362-3  Business Finance (ACCT 210)
-- IBUS 380-3  Principles of International Business
-- MGMT 346-3  Production and Operations Management (ECON 207)
-- FINA 395-1  Personal Adjustment to Business
-- MGMT 481-3  Business Policy and Strategy (MGMT 330, FINA 362, MKTG 310)

( ) Prerequisites that must be met before registering for a class

Major in Finance

A major in Finance, Insurance and Real Estate consists of required general education courses for all majors, the College of Business foundation requirements, the Finance core requirements and at least one of the following areas of emphasis: Corporate Finance, Institutional Finance, Financial Planning and Insurance, or Investment Analysis.
Finance Core Required Courses:

-- FINA 460-3 Investments (FINA 362)
-- FINA 462-3 Strategic Financial Management (FINA362)
-- FINA 464-3 Financial Institutions and Markets (FINA 362)
-- FINA 467-3 Insurance and Risk Management

Choose at least one of the following areas of emphasis: Corporate Finance, Institutional Finance, Financial Planning and Insurance, or Investment Analysis.

Corporate Finance:

Required courses:
-- FINA 461-3 Short-Term Financial Management (FINA 362)
-- ACCT 300-3 Intermediate Financial Accounting I (ACCT 210)
-- ACCT 310-3 Management Accounting I (ACCT 210)

Choose at least two of the following:
-- FINA 463-3 Security Analysis (FINA 362, FINA 460)
-- FINA 480-3 Options and Futures (FINA 362)
-- FINA 497-3 Internship (P/N)
-- ACCT 301-3 Intermediate Financial Accounting II (ACCT 300)
-- ACCT 311-3 Management Accounting II (ACCT 310)
-- ACCT 410-3 Business Income Tax (ACCT 200)
-- ACCT 411-3 Individual Income Tax

Institutional Finance:

Required Courses:
-- FINA 461-3 Short-Term Financial Management (FINA 362)
-- FINA 463-3 Security Analysis (FINA 362, FINA 460)
-- FINA 482-3 Commercial Bank Management (FINA 362)

Choose at least two of the following:
-- FINA 468-3 Commercial Property/Liability Insurance (FINA 467)
-- FINA 470-3 Life and Health Insurance
-- FINA 477-3 Real Estate (FINA 100 or FINA 362)
-- FINA 478-3 Real Estate Investments (FINA 362)
-- FINA 480-3 Options and Futures (FINA 362)
-- FINA 497-3 Internship (P/N)
-- ACCT 310-3 Management Accounting I (ACCT 210)
Financial Planning and Insurance:

Required Courses:
-- FINA 459-3  Personal Financial Planning (FINA 100 or FINA 362)
-- FINA 466-3  Employee Benefit Planning (FINA 100 or FINA 362)
-- FINA 470-3  Life and Health Insurance

Choose a least two of the following:
-- FINA 458-3  Estate Planning (FINA 100 or FINA 362)
-- FINA 463-3  Security Analysis (FINA 362, FINA 460)
-- FINA 477-3  Real Estate (FINA 100 or FINA 362)
-- FINA 478-3  Real Estate Investments (FINA 362)
-- FINA 480-3  Options and Futures (FINA 362)
-- FINA 497-3  Internship (P/N)
-- ACCT 411-3  Individual Income Tax
-- MRKT 412-3  Professional Selling (MRKT 310)

Investment Analysis:

Required Courses:
-- FINA 463-3  Security Analysis (FINA 362, FINA 460)
-- FINA 480-3  Options and Futures (FINA 362)
-- ACCT 300-3  Intermediate Financial Accounting I (ACCT 210)

Choose at least two of the following:
-- FINA 459-3  Personal Financial Planning (FINA 100 or FINA 362)
-- FINA 466-3  Employee Benefit Planning (FINA 100 or FINA 362)
-- FINA 470-3  Life and Health Insurance
-- FINA 476-3  Real Estate Appraisal (FINA 362)
-- FINA 477-3  Real Estate (FINA 100 or FINA 362)
-- FINA 478-3  Real Estate Investments (FINA 362)
-- FINA 497-3  Internship (P/N)
-- ACCT 301-3  Intermediate Financial Accounting II (ACCT 300)
-- ACCT 411-3  Individual Income Tax

(*) Prerequisites that must be met before registering for a class
Minor in Financial Planning:

Required Courses:
- FINA 100-3 Personal Financial Management or
- FINA 362-3 Business Finance (ACCT 210)
- FINA 459-3 Personal Financial Planning (FINA 100 or FINA 362)
- FINA 467-3 Insurance and Risk Management

Choose a least three of the following:
- FINA 458-3 Estate Planning (FINA 100 or FINA 362)
- FINA 460-3 Investments (FINA 362)
- FINA 463-3 Security Analysis (FINA 362, FINA 460)
- FINA 464-3 Financial Markets and Institutions (FINA 362)
- FINA 466-3 Employee Benefit Planning (FINA 100 or FINA 362)
- FINA 470-3 Life and Health Insurance
- FINA 477-3 Real Estate (FINA 100 or FINA 362)
- FINA 478-3 Real Estate Investments (FINA 362)
- FINA 497-3 Internship (P/N)
- FINA 498-3 Internship (Grade)
- ACCT 411-3 Individual Income Tax
- MRKT 412-3 Professional Selling (MRKT 310)