



# **Request for Proposal # 77207**

**Plate-Setter / Imager**



Minnesota State University, Mankato  
Facilities Purchasing Office

# Request for Proposal

## Plate-Setter / Imager

**Return proposals to:**

Jean Hardel, Coordinator  
Minnesota State University, Mankato  
Wiecking Center 358  
415 Malin  
Mankato, MN 56001

Fax: (507) 389-1092

Email: [jean.hardel@mnsu.edu](mailto:jean.hardel@mnsu.edu)

**Current Date:** 9/30/08

**RFP OPENING DATE:** 10/14/08

**RFP OPENING TIME:** 1:30 P.M.

**MSU RFP#:** 77207

Name of Vendor

Firm: \_\_\_\_\_

Firm

Contact: \_\_\_\_\_ Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Mailing Address: \_\_\_\_\_ Web Address (if any): \_\_\_\_\_

Email: \_\_\_\_\_

Signature of Authorized

Agent: \_\_\_\_\_ Date: \_\_\_\_\_

***Proposals are being accepted by Minnesota State University, Mankato for a thermal computer to plate imager including digital pre-press workflow. See specifications in the RFP following.***

Minnesota State University, Mankato shall bare none of the costs incurred by any proposer or potential proposer in their preparation of the proposal documents or any visits to campus. All such costs are the responsibility of the proposer.

### SUBMISSION

Proposals are to be submitted in a sealed envelope, plainly marked "Proposal No.77207 **Plate-Setter / Imager**" along with the Company's name and date and time of the scheduled opening. Minnesota State University, Mankato, its employees, officers or agents shall not be responsible for any pre-opening or post-opening of any proposal not properly addressed and identified. Proposals made in pencil or forwarded using e-mail and the internet will be rejected.

### LIABILITY

Company agrees to indemnify and save and hold the University, its agents and employees harmless from any and all claims or causes of action arising from the performance of this agreement by Company or Company's agents of employees. This clause shall not be construed to bar any legal remedies Company may have for the University's failure to fulfill its obligations pursuant to this agreement.

**ACCESSIBILITY; COMPLIANCE WITH AMERICANS  
WITH DISABILITIES ACT (ADA)**

The Company agrees that in occupying the premises as described herein, it is responsible for complying with the Americans with Disabilities Act, 42 U.S.C. section 12101, et seq., and any regulations promulgated pursuant to the Act. The University **IS NOT** responsible for issues or challenges related to compliance with the ADA beyond its own routine use of facilities, services, or other areas covered by the ADA.

This document is available in alternative format to individuals with disabilities by calling Jean Hardel at the Office of Facilities Purchasing 507-389-5016 or 800-627-3529 (TTY).

**DISCLAIMER**

Issuance of this Request for Proposal in no way commits the University or its faculty or staff to enter into a contract for services outlined above. The University reserves the right to reject any or all Requests for Proposal submitted in response.

**MINNESOTA DATA PRACTICES ACT**

The CONTRACTOR must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by the STATE in accordance with this contract, and as it applies to all data, created, collected, received, stored, used, maintained, or disseminated by the CONTRACTOR in accordance with this contract. The civil remedies of Minnesota Statutes Section 13.08, apply to the release of the data referred to in this Article by either the CONTRACTOR or the STATE. In the event the CONTRACTOR receives a request to release the data referred to in this Article, the CONTRACTOR must immediately notify the STATE. The STATE will give the CONTRACTOR instructions concerning the release of the data to the requesting party before the data is released.

# MINNESOTA STATE COLLEGES AND UNIVERSITIES

**Minnesota State University, Mankato**

**REQUEST FOR PROPOSAL (RFP) # 77207  
FOR  
Plate-Setter / Imager  
Thermal computer-to-plate imager  
including digital pre-press workflow**

**SPECIAL NOTE:** This Request for Proposal (RFP) does not obligate the Minnesota State Colleges and Universities (MnSCU) system, its Board of Trustees or **Minnesota State University, Mankato** to award a contract or complete the proposed project and each reserves the right to cancel this RFP if it is considered to be in its best interest. Proposals must be clear and concise. Proposals that are difficult to follow or that do not conform to the RFP format or binding specifications may be rejected. Responding vendors must include the required information called for in this RFP. MnSCU reserves the right to reject a proposal if required information is not provided or is not organized as directed. MnSCU also reserves the right to change the evaluation criteria or any other provision in this RFP by posting notice of the change(s) on the Facilities Purchasing web site: <http://www.mnsu.edu/fpurchas/> Any questions must be submitted in writing on the Facilities Purchasing web site, the questions are linked to the project representative's e-mail. The answers to questions will be posted on the web site on the day listed in the RFP. For this RFP, posting on the captioned web site above constitutes written notification to each vendor. Vendors should check the site daily and are expected to review information on the site carefully before submitting a final proposal.

**September 30, 2008**

**REQUEST FOR PROPOSAL (RFP) 77207**  
**FOR**  
**Plate-Setter / Imager**

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## Section I. General Information

### Background

Minnesota State Colleges and Universities is the seventh-largest system of higher education in the United States. It is comprised of 32 two-year and four-year state colleges and universities with 53 campuses located in 46 Minnesota communities. The System serves approximately 240,000 students annually in credit-based courses, an additional 130,000 students in non-credit courses, and produces 32,000 graduates each year. For more information about Minnesota State Colleges and Universities, please view its website at [www.mnscu.edu](http://www.mnscu.edu).

Minnesota State University, Mankato, a comprehensive university in the Minnesota State Colleges and Universities (MnSCU) system, is located on a 303 acre campus in Mankato, Minnesota, a community of approximately 42,000 situated in the Minnesota River Valley of south central Minnesota. The University offers a full range of undergraduate and a broad selection of graduate programs, and as such, has statewide responsibilities for the articulation of and providing access to professional programs not available at other colleges and regional universities. The University also has a major obligation to provide leadership in applied research important to the economy and quality of life in the state.

Founded in 1868, Minnesota State University, Mankato, has evolved from its beginnings as a normal school, to become in 1921 Mankato State Teachers College when it was authorized to offer a four-year curriculum. Because of its increasing commitment to providing more than teacher preparation, the name was changed to Mankato State College in 1957. The institution continued to grow in size and its reputation for academic excellence led to university status in 1975. Mankato State University became Minnesota State University, Mankato, in September 1998, giving further prominence to its growth to an institution recognized nationally.

The University is under the control and management of the Minnesota State Colleges and Universities (MnSCU) Board of Trustees, an agency of the State of Minnesota.

Total on-campus "headcount" enrollment for the fall beginning August 30, 2004 was 12,241 undergraduate and 1,408 graduate. Off-campus enrollment for the same period was 202 undergraduate and 272 graduate. The full-time equivalency (FTE) for Fall Semester was 11,469 (undergraduate on-campus).

On-line and/or web Enhanced Learning generated 1,713 credit hours, a growing component of our enrollment statistical base.

For additional information on the campus those interested are invited to review the University's Web site at:

<http://www.mnsu.edu/>

### Nature of RFP

**Minnesota State University, Mankato** is requesting proposals for a thermal computer to plate imager including digital pre-press workflow. This RFP is undertaken by **Minnesota State University, Mankato** pursuant to the authority contained in provisions of Minnesota Statutes § 136F.581 and other applicable laws.

Accordingly, **Minnesota State University, Mankato** shall select the vendor(s) whose proposal(s), and oral

presentation(s) if requested, demonstrate in **Minnesota State University**'s sole opinion, the clear capability to best fulfill the purposes of this RFP in a cost effective manner. **Minnesota State University, Mankato** reserves the right to accept or reject proposals, in whole or in part, and to negotiate separately as necessary in order to serve the best interests of Minnesota State University, Mankato. This RFP shall not obligate **Minnesota State University, Mankato** to award a contract or complete the proposed project and it reserves the right to cancel this RFP if it is considered to be in its best interest.

### **General Selection Criteria**

General criteria upon which proposals will be evaluated include, but are not limited to, the following:

1. That the RFP meets the requirements of Chemistry or Hazardous liquid Free
2. Final purchase price after trades
3. Ease of use of all software
4. Software capabilities
5. Amount of initial training and follow up training as needed
6. Cost of service agreements after the first year warranty expires
7. Annual license renewal cost of software
8. Number of seat licenses included for the software.
9. Equipment fit into allotted the work space.
10. The proposed equipment is field upgradeable when upgrades are needed to meet the university's future needs.

### **Selection Process**

The selection process includes:

**Director, University Printing Services**

**Graphic Supervisor**

**Press and Bindery Supervisor.**

This group will evaluate the proposals and make the final decision.

### **Selection and Implementation Timeline**

Tuesday, September 30	Publish RFP
Friday, October 3	Questions submittal deadline
Monday, October 6	Answers to Questions posted on web site
Tuesday, October 14, 1:30 p.m. CT	Deadline for RFP proposal submissions
Wednesday, October 15	Review RFP proposals
Thursday, October 16	Complete selection process

### **Contract(s) Awarded and Pricing Structure**

**List trade values of all equipment traded in and the final cost of the whole RFP.**

### **Contract Term**

**Minnesota State University, Mankato** desires to enter into a contract with the successful vendor(s) effective . The length of such contract(s) shall be **3 YEARS on plates**. If **Minnesota State University, Mankato** and the vendor is unable to negotiate and sign a contract by **date of installation**, then **Minnesota State University, Mankato** reserves the right to seek an alternative vendor(s).

## **Parties to the Contract**

Parties to this contract shall be the “State of Minnesota, acting through its Board of Trustees of the Minnesota State Colleges and Universities on behalf of Minnesota State University, Mankato and the successful vendor(s).

## **Contract Termination**

The State of Minnesota, acting through its Board of Trustees of the Minnesota State Colleges and Universities, may cancel the contract(s) upon 30 days written notice, with or without cause. The vendor(s) may cancel the contract(s) upon 181 days written notice, with or without cause. **Definitions**

Wherever and whenever the following words or their pronouns occur in this proposal, they shall have the meaning given here:

MnSCU: State of Minnesota, acting through its Board of Trustees of the Minnesota State Colleges and Universities on behalf of **Minnesota State University, Mankato**.

School: **Minnesota State University, Mankato**

Office of the Chancellor: The central system office of Minnesota State Colleges and Universities located at Wells Fargo Place, 30 7<sup>th</sup> Street East, Suite 350, St. Paul, Minnesota.

Vendor: The firm selected by **Minnesota State University, Mankato** as the successful responder(s) responsible to execute the terms of a contract.

## **Applicable Law**

A contract entered into as a result of this RFP shall be governed and interpreted under the laws of the State of Minnesota.

## **Contract Assignment**

A contract or any part hereof entered into as a result of this RFP shall not be assigned, sublet, or transferred directly or indirectly without prior written consent of the Director University Printing Service.

## **Entire Agreement**

A written contract and any modifications or addenda thereto, executed in writing by both parties constitutes the entire agreement of the parties to the contract. All previous communications between the parties, whether oral or written, with reference to the subject matter of this contract are void and superseded. The resulting contract may be amended at a future date in writing by mutual agreement of the parties.

## **Deviations and Exceptions**

Deviations from and exceptions to terms, conditions, specifications or the manner of this RFP shall be described fully on the vendor's letterhead stationery, signed and attached to the proposal submittal page(s) where relevant. In the absence of such statement the vendor shall be deemed to have accepted all such terms, conditions, specifications and the manner of the RFP. A vendor's failure to raise an issue related to

the terms, conditions, specifications or manner of this RFP prior to the proposal submission deadline in the manner described shall constitute a full and final waiver of that vendor's right to raise the issue later in any action or proceeding relating to this RFP.

### **Duration of Offer**

All proposal responses must indicate they are valid for a minimum of one hundred eighty (180) calendar days from the date of the proposal opening unless extended by mutual written agreement between **Minnesota State University, Mankato** and the vendor.

Prices and terms of the proposal as stated must be valid for the length of the resulting contract.

### **Authorized Signature**

The proposal must be completed and signed in the firm's name or corporate name of the vendor, and must be fully and properly executed and signed in blue or black ink by an authorized representative of the vendor. Proof of authority of the person signing must accompany the response.

### **Proposal Rejection and Waiver of Informalities**

This RFP does not obligate the Minnesota State Colleges and Universities (MnSCU) system, its Board of Trustees or **Minnesota State University, Mankato** to award a contract or complete the proposed project and each reserves the right to cancel this RFP if it is considered to be in its best interest. **Minnesota State University, Mankato** also reserves the right to waive minor informalities and, notwithstanding anything to the contrary, reserves the right to:

1. reject any and all proposals received in response to this RFP;
2. select a proposal for contract negotiation other than the one with the lowest cost;
3. negotiate any aspect of the proposal with any vendor;
4. terminate negotiations and select the next most responsive vendor for contract negotiations;
5. terminate negotiations and prepare and release a new RFP;
6. terminate negotiations and take such action as deemed appropriate.

## **Section II. Parties to the RFP**

**Minnesota State University, Mankato**

## **Section III. Vendor Requirements**

### **I. The general specifications for the plate-setter/imager must meet or exceed the following:**

- |                   |  |
|-------------------|--|
| Recording system: | External drum with automated clamping and vacuum system to secure plates for high-speed rotation during imaging, as well as an automated drum balancing system to maintain drum balance when switching between different plate sizes |
| Registration:     | Automatic Inline punching for plate setter registration. Must include an automatic inline standard punch for a Heidelberg GTO press  |

Laser: 16 channel infrared laser diode (1 watt per channel), self-recalibrating every 16 plates. Must be upgradeable to a 32 channel infrared laser diode in the field anytime after installation.

Plate sizes Maximum: 15 3/4 x 20 23/32

Plate sizes Minimum: 12.8" x 14.6"

Exposure size Maximum: 14 x 20

Speed: 11 plates per hour depending upon media sensitivity and size.

Media loading: Single automatic plate loading Cassette. Must be upgradeable to a multi-cassette autoloader, in the field anytime after installation.

Media: Any thermal (830nm infrared-sensitive) Metal plate, including all chemistry-free and process-free thermal plates

Media thickness: 0.006 - 0.012"

Resolution: 2400, 2438 and 2540 dpi

Repeatability: ±0.2 mil.

Interface: Fast PIF

Power requirements: Single phase 200 to 240 V, 20 A, 4.0 kW  
Power Conditioner must be included with the bid.

Environment  
operating range: 64 – 77°F, 40 – 70% RH

**II. The general specifications for the digital pre-press workflow must meet or exceed the following:**

JDF compliant and MIS compatible

Native PDF processing of files

RIP must incorporate true adobe APPE (Adobe PDF Print Engine)

12 bit AM screening output

Optimized for spot color printing

Open architecture for growth and change

Client Based, with various levels of control that can be assigned for each user

**Workflow must be able to do the following:**

**Cost for individual seat licenses, indicate the cost for the seat licenses,** we have 5 currently who need to have access to the software. \$\_\_\_\_\_ per license

**Input PDF files, Postscript level 3 files and 1-bit TIFF files** from any Mac, PC or Unix based OS via Hot Folders, AppleTalk, Named Pipe or TCP/IP.

**Preflight and Normalize files** based on Enfocus Pitstop server technology for automated production of preflighted, certified pdfs.

**Merge Spot Colors.** Merge similar spot colors (for example: Pantone 116 CVC to Pantone 116 C) and output them on the same plate.

**Inline Trapping.** The workflow should include automated inline trapping to handle object trapping, overprinting, centerline luminosity, kickback and color registration.

Create **Outline high resolution PDFs** for extra reliable, highly repeatable files for all future proofing and output.

**Edit files** Easily be able to open a file or a page from within the workflow with another program (such as Adobe Acrobat or Illustrator), make edits, and then easily be able to re-insert it back into the workflow.

**Inline Imposition.** Integrated page imposition where templates can be chosen for each job from within the workflow.

**On-Screen Previewing** of single pages and imposed layouts from within the workflow. Previewing must include the ability to see composites, separations, traps, and screen angles of individual jobs.

**Output fully imposed signature proofs** to a our Epson/Oris color proofing System

**Produce low-res outline PDFs** from the working files within the workflow for Electronic Proofing.

**Easily Incorporate post-proof corrections.** Replace individual corrected pages (from the customer, for example) from within the workflow.

**Output outlined PDF files and 1-bit TIFF files** directly to numerous devices including the above mentioned 2-up metal plate setter and proofers,

**Minimum Server Specifications:**

Technology:	Dual socket Quad Core
CPU:	2x Xeon 5310 1.6 Ghz
CPU Cache:	8MB Shared
Memory:	2GB (4 x 512MB DIMMs)
RAID System:	SATA RAID 5
Disk:	4 x 254GB SATA (7,200k)
Network:	10/100/1000 Gigabit NICs
OS:	Windows 2003 Server

Thermal computer-to-plate imager including digital pre-press workflow \$ \_\_\_\_\_  
 Old equipment removal cost \$ \_\_\_\_\_  
 Optional service maintenance agreement cost \$ \_\_\_\_\_

**List the trade value of each of the following items.**

Heidelberg GTO46 Serial number 659288 State ID #957582 \$ \_\_\_\_\_  
 ECRM Mako 2 Serial Number 1131 State ID #1029888 \$ \_\_\_\_\_  
 Afga LP68 processor Serial number 1211 State ID#1029881 \$ \_\_\_\_\_  
 Metafix Serial Number MUS03450095-01 State ID#1029882 \$ \_\_\_\_\_  
 Vantage Plus Serial Number 101456 State ID# none \$ \_\_\_\_\_  
 Agfa Appogee Rip State ID XXXXXXX \$ \_\_\_\_\_  
 ECRM Tif Catcher State ID 1029889 \$ \_\_\_\_\_

Thermal computer-to-plate imager including digital pre-press workflow minus trade in of items listed above \$ \_\_\_\_\_

**III. Options for this bid:**

Please add the pricing separately for these two options should we decide to add them to the above purchase:

1. **CIP 3 / CIP 4 support.** Ability to output PPF files from the workflow that comply with CIP3/4 standards to dramatically reduce the work involved in setting up PPF-compatible printing presses by offering automated ink key control. \$ \_\_\_\_\_
2. **Creative pricing to include a plate contract.** Only if you can meet all of the above specifications for plate-setter and workflow, you may include package pricing that could be applied if we were to commit to use your chemistry free (no plate developer required) or process free (no processing of any kind required before mounting on the press) metal thermal plates for up to 3 years. \$ \_\_\_\_\_

**Chemistry-Free Plates:**

If proposing chemistry free plates, please include the cost of any “clean out unit” or “plate wash/gum processor” that is needed in the package pricing. Also include the cost per plate to process.

**The general specifications for printing plates proposed in such a contract must meet or exceed the following:**

- Non-ablative
- Negative working
- Thermal computer to plate technology
- Thermofusible coating
- High quality grained and anodized aluminium substrate
- Sensitive to an 830nm Infra-red Laser
- Resolution no worse than being able to hold a 2% - 98% dot at 200lpi
- Run length up to 100,000 impressions

**Plate sizes and estimated usages:**

15 3/4 x 20 20/32 x .006”	Approximately 5600 plates per year
TOTAL EACH Plate \$ _____	
12.8” x 14.6 x .008”	Approximately 400 plates per year

TOTAL EACH Plate \$ \_\_\_\_\_

Please indicate the per plate costs for each size for the first year.

Once a contract is agreed upon, price adjustments can only take place once each year by supplier (on the anniversary of the contract) if both parties agree in writing and Printing Services reserves the right to negate the contract if prices increase by more than twice the rate of inflation.

**V. Delivery, Installation, Training and Warranty**

Delivery, Installation and Training (all training must be done on-site) costs should be included in the bid. Also removal of existing equipment is at the successful vendors expense.

Delivery Cost \$ \_\_\_\_\_

Installation Cost \$ \_\_\_\_\_

Training Cost \$ \_\_\_\_\_

Include a description of any warranty or service that would come standard with the machine and workflow software, as well as descriptions and costs of any service contract options that would be available beyond the initial warranty or service.

**VI. References**

Provide a minimum of 4 references of current users on all equipment and supplies, and at least one that we can do a site visit is we so desire.

Vendor is responsible to remove all equipment traded in, including any and all rigging as needed. All packing material shall also be removed by the successful vendor. Any power buck/boost needed to operate the equipment must be included for all equipment, and all backup power devices and surge suppressors, to ensure that warranties are not voided by power surges or brown outs. Vendor is responsible to do a site check to ensure equipment will fit though existing doorways and has the proper space to fit. The vendor must include a site layout of equipment in the space it will occupy. Vendor is also required to certify and calibrate the printing plates, our presses and proofing system to ensure maximum quality, this is also referred to as “blueprinting” the presses.

**Information Contact**

Questions regarding this RFP need to be submitted in writing, and submitted through the Purchasing web site (<http://www.mnsu.edu/fpurchas/>) under submit questions. The questions are linked to the contact person listed below.

Name: Doug Fenske  
Title: Director, University Printing Services  
Address: Minnesota State University, Mankato  
309 Wiecking Center

Other persons are not authorized to discuss RFP requirements before the proposal submission deadline and **Minnesota State University, Mankato** shall not be bound by and responders may not rely on information regarding RFP requirements obtained from non-authorized persons. Questions must include the name of the questioner and his/her telephone number, fax number and/or e-mail address. Anonymous inquiries will not be answered.

## **Section IV. Response Evaluation**

The following criteria and their identified weight will be used by **Minnesota State University, Mankato** to evaluate the responses:

11. That the RFP meets the requirements of Chemistry or Hazardous liquid Free 15%
12. Final purchase price after trades 35%
13. Ease of use of all software 15%
14. Software capabilities 5%
15. Amount of initial training and follow up training as needed 5%
16. Cost of service agreements after the first year warranty expires 5%
17. Annual license renewal cost of software 5%
18. Number so seat licenses included for the software. 5%
19. Equipment fit into allotted the work space.5%
20. The proposed equipment is field upgradeable when upgrades are needed to meet the university's future needs. 5%

In some instances, an interview will also be part of the evaluation process.

**Minnesota State University, Mankato** reserves the right to name a date at which all responding vendors will be invited to present demonstrations or participate in an interview. **Minnesota State University, Mankato** does not agree to reach a decision by any certain date although it is hoped the evaluation and selection will be completed by the date identified in the **Selection and Implementation Timeline** above.

A proposal may be rejected if it is determined that a vendor's ability to work with the existing infrastructure will be too limited or difficult to manage.

## **Section V. Additional RFP Response and General Contract Requirements**

### **Problem Resolution Process**

A formal problem resolution process will be established in the contract to address issues raised by either **Minnesota State University, Mankato** or the vendor.

### **Affidavit of Non-Collusion**

All responding vendors are required to complete Exhibit A, the Affidavit of Non-Collusion, and submit it with the response.

### **Human Rights Requirements**

For all contracts estimated to be in excess of \$100,000, all responding vendors are required to complete Exhibit B, the Human Rights Certification Information and Affirmative Action Data Page, and submit it with the response. As required by Minnesota Rule 5000.3600, "It is hereby agreed between the parties that Minnesota Statutes §363A.36 and Minnesota Rule 5000.3600 are incorporated into any contract between these parties based upon this specification or any modification of it. Copies of Minnesota Statutes §363A.36 and Minnesota Rules 5000.3400 - 5000.3600 are available from the Minnesota Bookstore, 680 Olive Street, St. Paul, MN 55155. All responding vendors shall comply with the applicable provisions of the Minnesota Affirmative Action law, Minnesota Statutes §363.A36. Failure to comply shall be grounds for rejection.

## Insurance Requirements

A. The selected vendor will be required to submit an ACCORD Certificate of Insurance to the **Minnesota State University, Mankato**'s authorized representative prior to execution of the contract. Each policy must contain a thirty (30) day notice of cancellation, non-renewal or material change to all named and additional insureds. The insurance policies will be issued by a company or companies having an "A.M. Best Company" financial strength rating of A- (Excellent) or better prior to execution of the contract.

B. The selected vendor will be required to maintain and furnish satisfactory evidence of the following:

1. Workers' Compensation Insurance. The vendor must provide workers' compensation insurance for all its employees and, in case any work is subcontracted, the vendor will require the subcontractor to provide workers' compensation insurance in accordance with the statutory requirements of the State of Minnesota, including Coverage B, Employer's Liability, at limits not less than \$100,000.00 bodily injury by disease per employee; \$500,000.00 bodily injury by disease aggregate; and \$100,000.00 bodily injury by accident.

2. Commercial General Liability. The vendor will be required to maintain a comprehensive commercial general liability insurance (CGL) policy protecting it from bodily injury claims and property damage claims which may arise from operations under the contract whether the operations are by the vendor or by a subcontractor or by anyone directly or indirectly employed under the contract. The minimum insurance amounts will be:

\$1,000,000.00 per occurrence  
\$2,000,000.00 annual aggregate

In addition, the following coverages must be included:

Products and Completed Operations Liability  
Blanket Contractual Liability  
Name the following as Additional Insureds:  
Board of Trustees of the Minnesota State Colleges and Universities  
**Minnesota State University, Mankato**

3. Commercial Automobile Liability. The vendor will be required to maintain insurance protecting it from bodily injury claims and property damage claims which may arise from operations of vehicles under the contract whether such operations were by the vendor, a subcontractor or by anyone directly or indirectly employed under the contract. The minimum insurance amounts will be:

\$1,000,000.00 per occurrence Combined Single Limit (CSL)

In addition, the following coverages should be included:

Owned, Hired, and Non-owned  
Name the following as Additional Insureds:  
Board of Trustees of the Minnesota State Colleges and Universities  
**Minnesota State University, Mankato**

4. Errors and Omissions (E & O) Insurance. The vendor will be required to maintain insurance protecting it from claims the vendor may become legally obligated to pay resulting from any actual or alleged negligent act, error or omission related to the vendor's professional services required under this contract. The minimum insurance amounts will be:

\$1,000,000.00 per occurrence  
\$2,000,000.00 annual aggregate

The vendor will be required to submit a certified financial statement providing evidence the vendor has adequate assets to cover any applicable E & O policy deductible.

C. **Minnesota State University, Mankato** reserves the right to immediately terminate the contract if the vendor is not in compliance with the insurance requirements and retains all rights to pursue any legal remedies against the vendor. All insurance policies must be available for inspection by **Minnesota State University, Mankato** and copies of policies must be submitted to **Minnesota State University, Mankato's** authorized representative upon written request.

### **State Audit**

The books, records, documents and accounting practices and procedures of the vendor relevant to the contract(s) must be available for audit purposes to MnSCU and the Legislative Auditor's Office for six (6) years after the termination/expiration of the contract.

### **Minnesota Government Data Practices Act**

The vendor must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by MnSCU, its schools and the Office of the Chancellor in accordance with the contract and as it applies to all data created, gathered, generated or acquired in accordance with the contract. All materials submitted in response to this RFP will become property of the State of Minnesota and will become public record after the evaluation process is completed and an award decision made. If the vendor submits information in response to this RFP that it believes to be trade secret materials as defined by the Minnesota Government Data Practices Act, the vendor must:

- mark clearly all trade secret materials in its response at the time the response is submitted;
- include a statement with its response justifying the trade secret designation for each item;
- defend any action seeking release of the materials it believes to be trade secret, and indemnify and hold harmless the State of Minnesota, MnSCU, its agents and employees, from any judgments or damages awarded against the State or MnSCU in favor of the party requesting the materials, and any and all costs connected with that defense. This indemnification survives MnSCU's award of a contract. In submitting a response to this RFP, the responder agrees this indemnification survives as long as the trade secret materials are in possession of MnSCU.

### **Conflict of Interest**

The vendor must provide a list of all entities with which it has relationships that create, or appear to create, a conflict of interest with the work that it is contemplated in this Request for Proposal. The list should indicate the names of the entity, the relationship, and a discussion of the conflict.

### **Organizational Conflicts of Interest**

The responder warrants that, to the best of its knowledge and belief, and except as otherwise disclosed, there are no relevant facts or circumstances that could give rise to organizational conflicts of interest. An organizational conflict of interest exists when, because of existing or planned activities or because of

relationships with other persons, a vendor is unable or potentially unable to render impartial assistance or advice, or the vendor's objectivity in performing the contract work is or might be otherwise impaired, or the vendor has an unfair competitive advantage. The responder agrees that, if after award, an organizational conflict of interest is discovered, an immediate and full disclosure in writing must be made to the respective school's chief financial officer or the Office of the Chancellor's Business Manager that must include a description of the action which the vendor has taken or proposes to take to avoid or mitigate such conflicts. If an organizational conflict of interest is determined to exist, the school or Office of the Chancellor may, at its discretion, cancel the contract. In the event the responder was aware of an organizational conflict of interest prior to the award of the contract and did not disclose the conflict to the contracting officer, the school or Office of the Chancellor may terminate the contract for default. The provisions of this clause must be included in all subcontracts for work to be performed similar to the service provided by the prime contractor, and the terms "contract," "contractor," and "contracting officer" modified appropriately to preserve MnSCU's rights.

### **Physical and Data Security**

The vendor is required to recognize that on the performance of the contract the vendor will become a holder of and have access to private data on individuals and nonpublic data as defined in the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, section 270B.02, subdivision 1, and other applicable laws.

In performance of the contract, the vendor agrees it will comply with all applicable state, federal and local laws and regulations, including but not limited to the laws under Minnesota Statutes Chapters 270B and 13 relating to confidentiality of information received as a result of the contract. The vendor agrees that it, its officers, employees and agents will be bound by the above confidentiality laws and that it will establish procedures for safeguarding the information.

The vendor agrees to notify its officers, employees and agents of the requirements of confidentiality and of the possible penalties imposed by violation of these laws. The vendor agrees that neither it, nor its officers, employees or agents will disclose or make public any information received by the vendor on behalf of MnSCU and **Minnesota State University, Mankato**.

The vendor shall recognize MnSCU's sole and exclusive right to control the use of this information. The vendor further agrees it shall make no use of any of the described information, for either internal or external purposes, other than that which is directly related to the performance of the contract.

The vendor agrees to indemnify and hold harmless the State of Minnesota, MnSCU and **Minnesota State University, Mankato** from any and all liabilities and claims resulting from the unauthorized disclosure by the vendor, its officers, employees or agents of any information required to be held confidential under the provisions of the contract. The vendor must return all source data to the "Authorized Representative" to be identified in the contract.

## **Section VI. RFP Responses**

### **Submission**

Sealed proposals must be received at the following address not later than **1:30 p.m. CT on Tuesday, October 14, 2008**:

Institution: **Minnesota State University, Mankato**  
Name: Jean Hardel  
Title: Facilities Purchasing Coordinator  
Mailing Address: 415 Malin Street  
Wiecking Center, Rm 358  
Mankato, MN 56001

The responder shall submit **3** copies of its RFP response. Proposals are to be sealed in mailing envelopes or packages with the RFP# and title along with the responder's name and address clearly written on the outside. One copy of the proposal must be unbound and signed in blue or black ink by an authorized representative of the vendor. Proof of authority of the person signing must accompany the response.

Proposals received after this date and time will be returned to the responder unopened.

Fax and e-mail responses will not be considered.

Proposals made in pencil will be rejected. Alterations in cost figures used to determine the lowest priced proposal will be rejected unless initialed in ink by the person responsible for or authorized to make decisions as to price quoted. The use of "white out" is considered an alteration.

**Exhibit A. Affidavit of Non-Collusion**

**STATE OF MINNESOTA  
AFFIDAVIT OF NON-COLLUSION**

I swear (or affirm) under the penalty of perjury:

1. That I am the Responder (if the Responder is an individual), a partner in the company (if the Responder is a partnership), or an officer or employee of the responding corporation having authority to sign on its behalf (if the Responder is a corporation);
2. That the attached proposal submitted in response to the \_\_\_\_\_ Request for Proposal has been arrived at by the Responder independently and has been submitted without collusion with and without any agreement, understanding or planned common course of action with, any other Responder of materials, supplies, equipment or services described in the Request for Proposal, designed to limit fair and open competition;
3. That the contents of the proposal have not been communicated by the Responder or its employees or agents to any person not an employee or agent of the Responder and will not be communicated to any such persons prior to the official opening of the proposals; and
4. That I am fully informed regarding the accuracy of the statements made in this affidavit.

Responder's Firm Name: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Subscribed and sworn to me this \_\_\_\_\_ day of \_\_\_\_\_

Notary Public: \_\_\_\_\_

My commission expires: \_\_\_\_\_

**Exhibit B. Human Rights Certification Information and Affirmative Action Data Page**

**NOTICE TO CONTRACTORS  
AFFIRMATIVE ACTION  
CERTIFICATION OF COMPLIANCE**

It is hereby agreed between the parties that MnSCU will require that affirmative action requirements be met by contractors in relation to Minnesota Statutes §363A.36 and Minnesota Rules, 5000.3400 to 5000.3600. Failure by a contractor to implement an affirmative action plan or make a good faith effort shall result in revocation of its certificate or revocation of the contract (Minnesota Statutes §363A.36, subdivisions 3 and 4).

Under the Minnesota Human Rights Act, §363A.36, businesses or firms entering into a contract over \$100,000 which have more than forty (40) full-time employees within the state of Minnesota on a single working day during the previous twelve (12) months, or businesses or firms employing more than forty (40) full-time employees on a single working day during the previous twelve (12) months in a state in which its primary place of business is domiciled and that primary place of business is outside of the State of Minnesota but within the United States, must have submitted an affirmative action plan that was received by the Commissioner of Human Rights for approval prior to the date and time the responses are due. A contract over \$100,000 will not be executed unless the firm or business having more than forty (40) full-time employees, either within or outside the State of Minnesota, has received a certificate of compliance signifying it has an affirmative action plan approved by the Commissioner of Human Rights. The Certificate is valid for two (2) years. For additional information, contact the Department of Human Rights, Compliance Services Unit, 190 East 5<sup>th</sup> Street, Suite 700, St. Paul, Minnesota 55101.

**AFFIRMATIVE ACTION DATA PAGE – FOR RESPONSES IN EXCESS OF \$100,000 ONLY**

If a response to this solicitation is in excess of \$100,000, complete the information below to determine whether the business or firm is subject to the Minnesota Human Rights Act (Minnesota Statutes §363A.36) certification requirement and to provide documentation of compliance if necessary. *It is the sole responsibility of the business or firm to provide this information and, if required, to apply for Human Rights certification prior to the due date and time of the response and to obtain Human Rights certification prior to the execution of the contract.*

**Effective July 1, 2003. The Minnesota Department of Human Rights is authorized to charge a \$75.00 fee for each Certificate of Compliance issued. A business or firm must submit its affirmative action plan along with a cashier's check or money order in the amount of \$75.00 to the Minnesota Department of Human Rights or you may contact the Department for additional information at the Compliance Services Unit, 190 East 5th Street, Suite 700, St. Paul, MN 55101.**

**How to determine which boxes to complete on this form:**

	Then you must complete these boxes...	Box A	Box B	Box C	Box D
<b>On any single working day within the previous 12 months, the company...</b>					
employed more than 40 full-time employees in Minnesota.		•			•
did not employ more than 40 full-time employees in Minnesota but did employ more than 40 full-time employees in the state where the company is domiciled.			•		•
did not employ more than 40 full-time employees in Minnesota or the state where the company is domiciled.				•	•

**BOX A – For a company which has employed more than 40 full-time employees within Minnesota on any single working day during the previous 12 months,**

Its response will be rejected unless the company:

has a current Certificate of Compliance issued by the Minnesota Department of Human Rights (MDHR)

*-or-*

has submitted an affirmative action plan to the MDHR, which the Department received prior to the date and time the responses are due.

Check one of the following statements if the company has employed more than 40 full-time employees in Minnesota on any single working day during the previous 12 months:

- We have a current Certificate of Compliance issued by the MDHR. Include a copy of your certificate with your response. **Proceed to BOX D.**
- We do not have a current Certificate of Compliance but we have submitted an affirmative action plan to the MDHR for approval which the Department received on \_\_\_\_\_(date) at \_\_\_\_\_(time). [If you do not know when the Department received your plan, contact the Department.] We acknowledge that the plan must be approved by the MDHR before any contract can be executed. **Proceed to BOX D.**
- We do not have a Certificate of Compliance and have not submitted an affirmative action plan to the MDHR. *We acknowledge our response will be rejected.* **Proceed to BOX D.**

**Note:** A Certificate of Compliance must be issued by the Minnesota Department of Human Rights. Affirmative action plans approved by the federal government, a county or a municipality must still be reviewed and approved by the Minnesota Department of Human Rights before a certificate can be issued.

**BOX B - For a company which has not had more than 40 full-time employees in Minnesota but has employed more than 40 full-time employees on any single working day during the previous 12 months in the state where its primary place of business is domiciled,**

the company may achieve compliance with the Minnesota Human Rights Act by certifying it is in compliance with applicable federal affirmative action requirements.

Check one of the following statements if the company has not employed more than 40 full-time employees in Minnesota but has employed more than 40 full-time employees on any single working day during the previous 12 months in the state where its primary place of business is located:

- We are not subject to federal affirmative action requirements. **Proceed to BOX D.**
- We are subject to federal affirmative action requirements and are in compliance with those requirements. **Proceed to BOX D.**

**BOX C – For a company not described in BOX A or BOX B,**

The company is not subject to the Minnesota Human Rights Act certification requirement.

- We have not employed more than 40 full-time employees on a single working day in Minnesota or in

the state of our primary place of business within the previous 12 months. **Proceed to BOX D.**

**BOX D – For all companies**

By signing this statement, you certify the information provided is accurate and that you are authorized to sign on behalf of the responder.

Name of Company: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_ Telephone number: \_\_\_\_\_

For further information regarding Minnesota Human Rights Act requirements, contact:

Minnesota Department of Human Rights, Compliance Services Unit

Mail: 190 East 5<sup>th</sup> Street, Suite 700

St. Paul, MN 55101

Website: [www.humanrights.state.mn.us](http://www.humanrights.state.mn.us)

Email: [employerinfo@therightsplace.net](mailto:employerinfo@therightsplace.net)

Metro: 651.296.5663

Toll Free: 800.657.3704

Fax: 651.296.9042

TTY: 651.296.1283

**MINNESOTA STATE COLLEGES AND UNIVERSITIES  
NOTICE TO VENDORS**

**AFFIRMATIVE ACTION CERTIFICATION OF COMPLIANCE**

The amended Minnesota Human Rights Act (Minnesota Statutes §363A.36) divides the contract compliance program into two categories. Both categories apply to any contracts for goods or services in excess of \$100,000.

The first category applies to businesses that have had more than 40 full-time employees within Minnesota on a single working day during the previous 12 months. The businesses in this category must have submitted an affirmative action plan to the Commissioner of the Department of Human Rights prior to the due date and time of the response and must have received a Certificate of Compliance prior to execution of the contract or agreement.

The secondary category applies to businesses that have had more than 40 full-time employees on a single working day in the previous 12 months in the state in which its primary place of business is domiciled. The businesses in this category must certify to MnSCU that it is in compliance with federal affirmative action requirements before execution of the contract. For further information, contact the Department of Human Rights, Compliance Services Unit, 190 East 5<sup>th</sup> Street, Suite 700, St. Paul, MN 55101; Voice: 651.296.5663; Toll Free: 800.657.3704; TTY: 651.296.1283.

**MnSCU is under no obligation to delay the award or the execution of a contract until a vendor has completed the Human Rights certification process. It is the sole responsibility of the vendor to apply for and obtain a Human Rights certificate prior to contract execution.**

It is hereby agreed between the parties that MnSCU will require affirmative action requirements be met by vendors in relation to Minnesota Statutes §363A.36 and Minnesota Rules, 5000.3400 to 5000.3600.

Under the Minnesota Human Rights Act, §363A.36, subdivision 1, no department or agency of the state shall execute an order in excess of \$100,000 with any business within the State of Minnesota having more than 40 full-time employees in a single working day during the previous 12 months unless the firm or business has an affirmative action plan for the employment of minority persons, women, and the disabled that has been approved the Commissioner of Human Rights. Receipt of a Certificate of Compliance issued by the Commissioner shall signify that a firm or business has an affirmative action plan approved by the Commissioner.

Failure by the vendor to implement an affirmative action plan or make a good faith effort shall result in revocation of its certificate or revocation of the order (Minnesota Statutes §363A.36, subdivisions 3 and 4). A certificate is valid for a period of two (2) years.

**DISABLED INDIVIDUAL CLAUSE**

A. A vendor shall not discriminate against any employee or applicant for employment because of physical or mental disability in regard to any position for which the employee or applicant for employment is qualified. The vendor agrees to take disabled individuals without discrimination based on their physical or mental disability in all employment practices such as the following: employment, upgrading, demotion or transfer, recruitment, advertising, layoff or termination, rates of pay or other forms of compensation, and selection of training, including apprenticeship.

B. The vendor agrees to comply with the rules and relevant order of the Minnesota Department of Human Rights issued pursuant to the Minnesota Human Rights Act.

C. In the event of a vendor's noncompliance with the requirements of this clause, actions for noncompliance may be taken by the Minnesota Department of Human Rights pursuant to the Minnesota Human Rights Act.

D. The vendor agrees to post in conspicuous places, available to employees and applicants for employment, notices in a form to be prescribed by the Commissioner of the Minnesota Department of Human Rights. Such notices shall state the vendor obligation under the law to take affirmative action to employ and advance in employment qualified disabled employees and applicants for employment and the rights of applicants and employees.

E. The vendor shall notify each labor union or representative of workers with which it has a collective bargaining agreement or other order understanding, that the vendor is bound by the terms of Minnesota Statutes §363A.36 of the Minnesota Human Rights Act and is committed to take affirmative action to employ and advance in employment physically and mentally disabled individuals.

It is hereby agreed between the parties that Minnesota Statutes §363A.36 and Minnesota Rules 5000.3400 to 5000.3600 are incorporated into any order of Minnesota Statutes §363A.36 and Minnesota Rules, 5000.3400 to 5000.3600 are available from Minnesota Bookstore, 660 Olive Street, St. Paul, Minnesota 55155.

By signing this statement the vendor certifies that the information provided is accurate.

NAME OF COMPANY: \_\_\_\_\_

AUTHORIZED SIGNATURE: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_