



Performance • Excellence • Network

A Catalyst for Success Since 1987

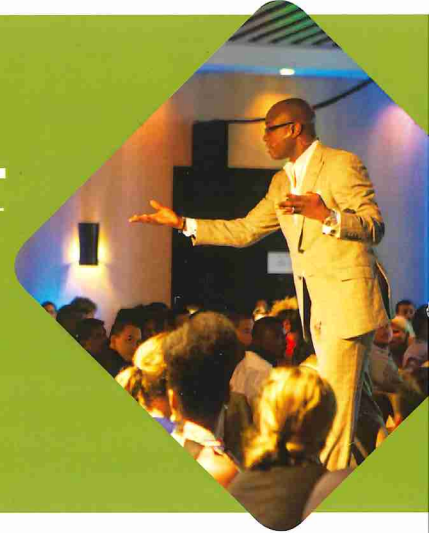


A non-profit, membership-driven organization serving Minnesota, North and South Dakota for 30 years.

A LEADER IN DRIVING ORGANIZATIONAL, INDIVIDUAL, AND COMMUNITY EXCELLENCE.

PEN identifies strengths and improvement opportunities and builds networks that bring information, resources, knowledge, and best practices to organizations, individuals, and communities desiring to improve.

Our goal is to inspire, advance, and create sustainable performance excellence for our members.

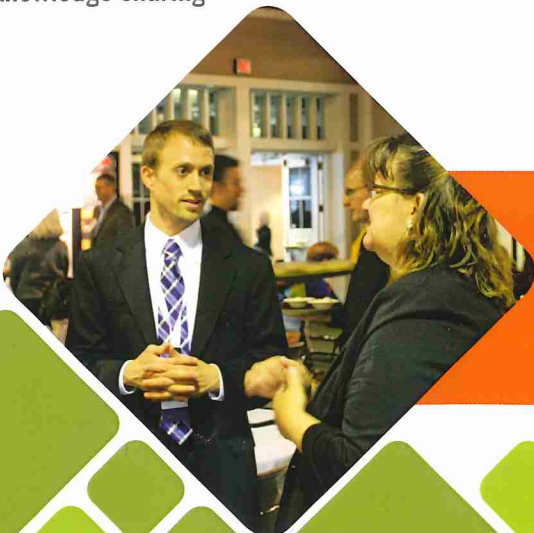


WHO WE ARE:

- PEN advances improvement and performance excellence within organizations, individuals, and communities
- PEN helps identify strengths and improvement opportunities that lead to meaningful change
- PEN builds networks that bring information, resources, knowledge, and best practices to organizations and individuals
- PEN measures progress using validated assessment products based on the Baldrige Framework
- PEN facilitates cross-sector learning and knowledge sharing

WHAT WE PROVIDE:

- Organizational Assessments – Validated Baldrige-based diagnostic assessments that help leaders identify & prioritize improvement opportunities
- Breakfast Forums – Explore continuous improvement methods in an informal setting
- Workshops – Delivered by vetted experts, hands-on forums that feature best practices, methods, and tools that help improve organizational processes
- Conferences – Powerful peer-to-peer learning and networking events that create a forum for sharing, learning, and inspiring change within your organization
- Peer Roundtables – Peer learning groups that facilitate best practice sharing, collaborative problem solving, and action-oriented learning

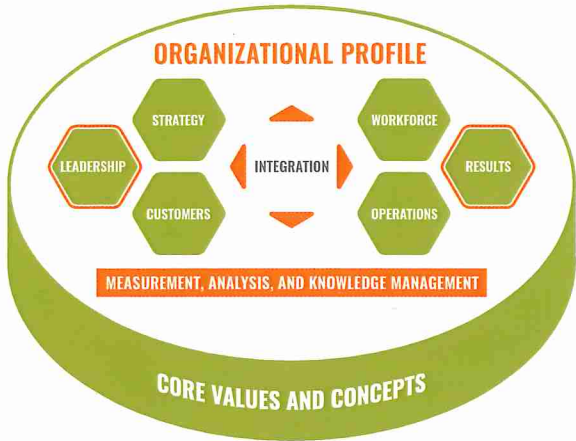


“PEN brings us solutions and keeps us on the path of excellence.”

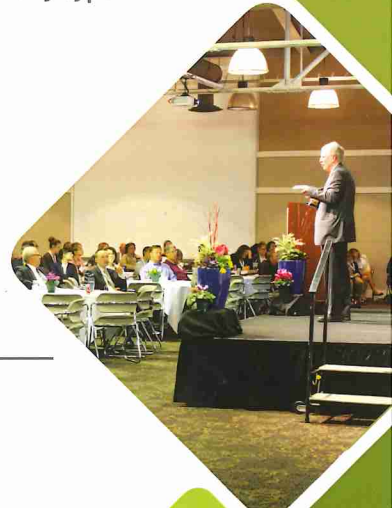
-Mark Krupski, Director Olmsted County Property Records & Licensing

THE BALDRIGE FRAMEWORK

The foundation of our work centers on the Baldrige Framework, which represents the leading edge of validated leadership & performance practice.



- Baldrige is a non-prescriptive management system
- Baldrige is diagnostic -- it helps identify and prioritize improvement opportunities
- Baldrige facilitates continuous improvement & breakthrough innovation
- Baldrige improves and sustains results
- Baldrige is scalable -- it works in organizations of any type and size
- Baldrige creates a common language
- Baldrige accelerates improvement efforts
- Baldrige complements other process improvement methods, such as Lean, Six Sigma, ISO, Scorecard, and so many more



OUR PROMISE TO YOU FOR THE LAST 30 YEARS, AND FOR THE YEARS TO COME.

Through membership and participation, you will:

- Expand your network
- Achieve your desired results
- Experience a personalized approach to sharing and comparing
- Grow your performance improvement knowledge



MEMBERSHIP

Membership investment start at \$125 for individuals and \$300 for organizations.

- Provides access to resources and proven content (best practices, knowledge, methods) that have been shown to improve results
- Includes access to resources and discounts to products, services, and partner events
- Creates network: PEN provides meaningful connections for leaders across sectors/industries and between organizations & improvement experts -- for organizational & personal learning and benchmarking
- Premium Memberships create additional value for larger and/or highly engaged members



Learn more about the Performance Excellence Network, how we can impact your organization, and the benefits of membership at:

www.PerformanceExcellenceNetwork.org



Performance Excellence Network
A Catalyst for Success Since 1987

CONTACT US TODAY:

info@performanceexcellencenetwork.org | 612-462-3577



Performance • Excellence • Network
A Catalyst for Success Since 1987

UPCOMING WINTER/SPRING 2018 PEN LEARNING OPPORTUNITIES

PEN offers 20+ workshops a year throughout our region – intense, practical, and action-oriented learning opportunities, delivered by local and national experts that focus on topics important to driving continuous improvement and performance excellence.

LEAD MEETINGS PEOPLE WANT TO ATTEND

How many hours have you spent in meetings that go nowhere? Learn and practice tools and techniques that improve meeting effectiveness, personal and team productivity, and improve overall decision making for your organization! Investing four hours will save you potentially hundreds of hours next year! Facilitated by Gayle Noakes of Gayle Noakes LLC (formerly CliftonLarsonAllen).

JAN 23 – TWIN CITIES (HALF DAY SESSION, MORNING)

WHY WE CONFLICT: LEVERAGING YOUR CORE VALUES & CORE ENERGY TO MAXIMIZE YOUR SUCCESS

The Core Values Index (CVI™) assesses the core of who someone is at their deepest motivating level. Facilitated by Irene Kelly, Leadership and Academic Coach with Prisma LLC, the session will offer a brief overview of the CVI™, review the elements of each energy factor, and create space for your team to explore how the team “energy dynamics” generate harmony or discord (perhaps even dysfunction).

FEB 6 – ROCHESTER (HALF DAY SESSION, AFTERNOON)

THE PRINCIPLES OF EXCELLENCE: BALDRIGE 101

This interactive, energetic workshop will provide an overview of the evidence-based, validated Baldrige Framework as a way to understand, assess, diagnose, and improve organizational processes and outcomes. It will also “connect the dots” between many popular improvement tools, providing a systems view of organizational performance. Facilitated by Michael Garner of Momentum Consulting.

FEB 8 – TWIN CITIES | FEB 27 – MANKATO | MAR 8 – DULUTH/TWIN PORTS

WHERE TOOLS LEAD, FOLLOWS FOLLOW: NEW GAME, NEW RULES, NEW ROLES

This workshop is divided into two parts. The morning session describes the 5 Phases of Cultural Transformation that lead to a sustainable culture of continual improvement; this session will also describe the importance of role alignment in a lean cultural transformation. The afternoon session provides directional guidance for leaders, managers and internal support staff who are leading change and improvement in their organizations. Facilitated by Mike Stoecklein of Institute for Enterprise Excellence.

MAR DATE TBD – TWIN CITIES

7.5 KEYS TO LEADERSHIP EFFECTIVENESS & PERFORMANCE EXCELLENCE

This workshop helps leaders develop a strong team that consistently exceeds expectations. It will explore the daily leadership habits and proven tactics to sustain excellence on any team, the dynamics that cause employees to “quit and stay” (become disengaged and unproductive), what leadership qualities and skills reverse that trend and cause employees to stay and thrive, and how leaders can build on that momentum to thrive and sustain high performance. Facilitated by Bryan Williams of B. Williams Enterprise LLC (formerly Ritz-Carlton).

MAR 29 – TWIN CITIES

Also don't miss PENworks 2018!

The region's largest and most powerful conference focused on continuous improvement and organizational excellence! You will gain insights that will inspire change and facilitate better outcomes in your organization and in your career!

May 3-4 – Earle Brown Heritage Center, Brooklyn Center

For more information on any of these programs, visit:
www.PerformanceExcellenceNetwork.org



CONTACT US TODAY:

info@performanceexcellencenetwork.org | 612-462-3577